



**EXPLORE OUR
SERVICES**



KEY CARGO : YOUR PARTNER IN GLOBAL LOGISTICS SOLUTIONS
"Seamless, Reliable, and Efficient Freight Services Worldwide"

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INTRODUCTION

WELCOME TO THE WORLD OF

KEY CARGO

If you're looking for an experienced forwarder, capable of handling your airfreight ocean and road freight needs but you only want to deal with one office, KCI have the perfect solution for you.

We offer a whole host of global forwarding solutions including cross trade, import, export and project cargo services. All these are delivered with a completely personal service that is tailored completely to your business needs

MISSION

As an independent and agile business, It is our mission to provide a boutique Freight and logistics service to clients from all industries. We have the capability and reach to provide all the services a client could need, but we want to go one step further. With Key Cargo, our customers are never just a number. We treat all of our customers according to their unique needs, and our personal service sets us far above the competition. We strive to get to know your business to consistently provide the services you need and are focussed on continuous improvement of the services we offer to each and every client.

VALUES

Here at KCI, we pride ourselves on being a family friendly company. From small beginnings, we have grown exponentially to handle clients from a range of industries. Working with Blue chip clients and start-ups, we treat every client with the respect, interest and service they deserve. We also operate on the premise that no question is too small. We like our clients to be informed about what we're doing, and pride ourselves on our transparency, honesty, and clear use of language to communicate from conversations with CEOs to the drivers that collect deliver your cargo.



GLOBAL REACH

Founded in 1999 as a small company offering export services to clients within the UK, KCI has consistently grown both in terms of knowledge, experience and reach. Our handpicked team of industry experts has been carefully chosen for their expertise, developing into a small, yet perfectly formed team. Over the years, we have also developed many different and strong relationships with partner carriers, agents, and clients too. This allows to to have the unique opportunity to leverage our networks to provide the ideal solutions for our clients.

Essentially, if you're looking for an experienced forwarder capable of handling your Ocean, Airfreight and Road freight needs but only want to deal with one office, then KCI have the perfect solution for you.

We offer a whole host of global forwarding solutions including cross trade, import and exports services, all with a completely personal service, tailored to your businesses needs.



OUR SERVICES

SEA FREIGHT:

Whether it's LCL, FCL, Hazardous or Out of Gauge cargo, our experienced ocean import and exports team are on hand to deliver the perfect solution for your business. We can arrange shipments from point of collection to delivery for any type of cargo and any origin and destination. Our well-established relationships with the major shipping lines allows us to benefit from competitive rates and our dedication to customer service means you'll be kept fully up to date with the status of your shipment when you need to be

Imports - Uk Wide Customs Clearance And Onward Delivery

Our customs specialists can effect customs clearance on your behalf, and as we are an AEO certified forwarder, we won't experience the hold ups that non-AEO companies may. You'll find our knowledge of customs procedures extensive, and we can offer advice to first time importers, or existing importers on the best routes and vessel timings in order to fit in with your business' supply chain requirements. We can also offer deferment facilities to clients (subject to status) if they do not have a deferment account with customs

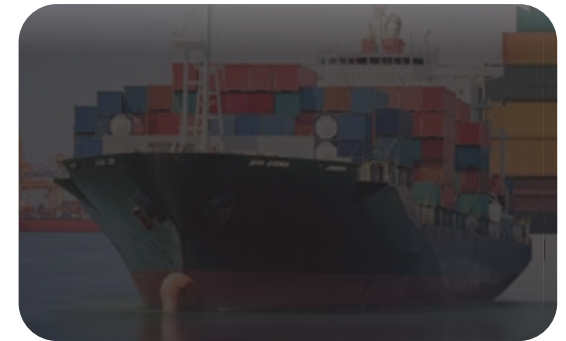
EXPORTS - ANY SIZE, TYPE AND SPEED YOU NEED

Our dedicated ocean export department offers a full portfolio of door to port, or door to door options, allowing you to export your goods however you wish to do so. From LCL to FCL cargo, we can offer a range of ocean export solutions at competitive rates, but with a level of service that goes beyond expectations.

Exports - Whatever The Size Or Nature Of Cargo, We Can Help

Whether you're looking to ship hazardous, out of gauge, or standard cargo, from one off shipments to regular exports, we have the knowledge and experience to move your cargo. We have built up a robust partner network across the globe as well as a fantastic relationship with the shipping lines in order to assure you of a quality service, whether it is door to door or door to port shipments you're looking to move.

As a privately-owned company, we are free to work with partners we deem suitable across the globe, which benefits our customers when it comes to negotiating rates. Our partner offices all work towards the same goal as we do, delivering a range of solutions that go beyond our client's expectations.



AIR FREIGHT:

From one small package to large consignments, KCI have the experience, connections and knowledge to ensure that your airfreight shipments are quickly despatched, flown and delivered. Our airfreight teamS know only too well how delays can affect production and supply and we work hard to offer solutions that will fit your business' needs – time and time again.

Imports – Holistic Airfreight Solutions

As an AEO certified forwarder, we are perfectly placed to ensure the smooth transit of your cargo – no matter how urgent it is. Our airfreight import department are fully up to date with the latest customs requirements, meaning customs entries are completed accurately and quickly, so you can have your cargo expedited quickly once it enters the country. We are able to clear goods at all airports within the UK and offer same day or next day delivery on almost all shipments. In addition, we offer (subject to terms and conditions) a deferment facility for those customers that do not yet have their own deferment account with customs.

Exports – From Collection To Destination – A Complete Solution

Our highly experienced air export department is dedicated to ensuring you meet your promises to customers overseas. We have a fantastic relationship with all major airlines, and extensive knowledge of the best routes to get your cargo where it needs to be, whether you're looking to ship a few small boxes, or a more complex out of gauge load.

Our UK wide transport solutions mean that no matter how urgent your cargo is, we can get it on the move quickly. Same day and next day UK collections can be arranged from anywhere in the country, and we can arrange paperwork and customs in the UK quickly to avoid any delays in transit. We also work very closely with our global partner network to ensure that should you wish customs clearance and onward delivery to be arranged at the destination, we can effect a seamless service that ticks all the boxes.



ROAD FREIGHT

Our fully committed road freight team can handle immediate response delivery requirements on urgent shipments, with the fastest door to door transit times possible. With extensive experience in trailer freight, we can deliver an import or export solution to suit you.

ROAD FREIGHT OPERATIONS TO SUIT YOUR NEEDS

Whether you're looking to move a pallet, a full load or something in-between, we'll work hard to get your roadfreight imports or exports to you, or your customer, on time and in good condition. We work with a number of reputable partner offices throughout Europe and beyond, allowing us to provide trailer freight solutions for all types of cargo. Whether it's hazardous, perishable or standard cargo you're moving, our attention to detail and dedication to great customer service combine to provide a service we are extremely proud of.

ONE OFF SHIPMENTS OR REGULAR LOADS

For those that use trailer freight services regularly, we can offer fixed rates you can rely on, while for those one-off shipments, we'll offer competitive spot quotes and transit options that best fit your business needs. Why not get in touch today to see how KCI can help with your next road freight shipment?



MEET YOUR TEAM



Gina Powell - Managing Director / Partner

Gina Powell joined Key Cargo in 2002 as Sales Director. Her vision and leadership have been instrumental in driving the company's success. She played a pivotal role in the company's growth, leading to her promotion to Managing Director in 2017. In 2022, she became a majority shareholder, further demonstrating her dedication and impact.

Out side of work, Gina enjoys socialising with friends and family, exploring new holiday destinations, swimming, and staying active at the gym.



Colin Jeffries - Commercial Director / Partner

Colin joined Key Cargo in 2011 as Import Manager. He quickly made an impact by establishing the ocean import department, enabling the company to handle both FCL and LCL shipments. His initiative and support for the sales team in securing new business led to his promotion to Commercial Director. In 2022, he became a majority shareholder, solidifying his commitment to the company's growth.

Outside of work, Colin enjoys a wide range of sports, including darts, cricket, and snooker. His main passion is football, and as a Manchester City season ticket holder for over 25 years, he rarely misses a match. He also enjoys socialising and dining out with friends and family.



Leigh Garrod - Operations Director / Shareholder

Leigh has been with Key Cargo since its inception, witnessing its growth from a small operation to the fully established business it is today. With extensive experience in both exports and imports, Leigh has a deep understanding of the logistics industry. Specialising in project cargo, Leigh excels in handling OOG cargo that requires special care and problem-solving.

Outside of work, Leigh is passionate about science and technology, having built and upgraded PCs for over 35 years. He also enjoys playing badminton with his family and spending time relaxing and holidaying with loved ones.



Becky Taylor - Accounts

Rebecca joined Key Cargo in 2016 and works in the accounts department, where she oversees debtors, sales ledgers, and various accounting tasks.

Outside of work, Rebecca enjoys watching her son play football, staying active at the gym, and reading. She also loves exploring new cuisines, attending concerts, and spending time with family and friends.

MEET YOUR TEAM



Emma Ward - Road Freight Manager

Emma joined Key Cargo to support the increasing demand for European shipment services following the UK's departure from the EU. With her extensive network of contacts, Emma has been instrumental in the growth of the department.

Emma is passionate about exploring new experiences. She enjoys attending gigs and live music events, traveling, and staying fit at the gym. She also likes trying new restaurants and spending quality time with family and friends.



Lucy Moore - Export Operations

Lucy joined Key Cargo in 2019 and works in the export department, specialising in both air and sea freight. Her vast knowledge of the freight industry and commitment to customer service have made her a valuable team member.

Outside of work, Lucy enjoys reading, playing computer games, and taking care of her pets.



Joanne Stabb - Export Operations

Joanne joined Key Cargo in 2016 and has become a valued team member, contributing to all aspects of export in both air and ocean freight.

Outside of work, Joanne enjoys swimming, going on holiday, and spending time with her family and friends.



Tracy Walsh - Import Operations

Tracy joined Key Cargo in 2018 and works in the ocean import department, where she handles all aspects of FCL and LCL shipments. She is currently expanding her knowledge of airfreight.

Outside of work, Tracy enjoys spending time with friends, family, and especially her grandson.

MEET YOUR TEAM



Lucy Hockenhill - Road Freight Broker

Lucy joined Key Cargo to assist with the growing demand for customs clearance of road freight consignments arriving into the UK post-Brexit. With her extensive experience in the freight industry, she quickly became a valued member of the team.

In her free time, Lucy enjoys attending concerts, socialising with friends and family, and going on family holidays. Having recently completed her studies in makeup at college, she is passionate about one day fulfilling her dream of working on makeup for a movie set.



Georgina Kelly - Customs Broker Clerk

Georgina joined Key Cargo in 2023 to support the road freight customs department, helping to meet the growing demand for clearing shipments at UK borders following Brexit.

In her spare time, Georgina enjoys pampering herself, cooking, going to the gym, spending time with family and friends, and shopping.



William Halliwell - Customs Broker Manager

Will joined Key Cargo in 2024, bringing extensive experience and expertise in customs procedures. His knowledge is a significant asset to clients, helping them navigate the often complex world of customs matters.

A devoted Manchester City fan, Will enjoys reading Fantasy and High Fantasy novels. In his spare time, he enjoys a pint of Guinness, participating in pub quizzes, and listening to classic rock bands.

TESTIMONIALS



Danielle Redman - Purchasing and Sales Coordinator

We have been working with Key Cargo for about 4 years. Initially for customs clearance of weekly stock orders from Europe, and then moving onto them organising the complete import process for product from China and Turkey, and also ad hoc international imports and exports. We always receive great customer service. The team are friendly, helpful and knowledgeable. Tight timescales are always met and Key Cargo will always go that one step further to help.



Craig McGowan - Manager

Fortune Woods has entrusted Key Cargo with our ocean freight needs for over 10 years. Throughout this time, we have consistently experienced outstanding, personalised service from the entire Key Cargo team. Their attention to detail and proactive communication have ensured the seamless handling of our shipments. They always provide timely updates, allowing us to manage our supply chain efficiently. We especially appreciate their accessibility; we can always pick up the phone and get expert advice from one of the team on any issues that arise. Their commitment to excellence, reliability, and competitive pricing has made them an indispensable partner in our logistics operations. We highly recommend Key Cargo for any business seeking a dependable and efficient ocean freight forwarder



Hayley Ramsden - Financial Controller

Key Cargo have been amazing to work with over the last few years and will be for many more. They are fantastic at keeping us up to date with every shipment - From start to finish the communication and paperwork is readily given and are always happy to go above and beyond to help with anything.



Ash

We have worked with Key Cargo for many years now and are exceptionally happy with the service provided. The team are friendly and approachable, and they go above and beyond to help facilitate any deliveries we have had. I would definitely recommend them.

TESTIMONIALS



Adele

Continental Bottle Company have been working with Key Cargo since 2017; they are an extremely professional company and a pleasure to work with. I have given them many challenges over the years, and they have always worked hard to meet my expectations.

Key Cargo work extremely hard to help Continental Bottle in any way they can. If I have any issues, I know that I can be frank and open with them. They will listen to me and provide guidance to help resolve any issues that we do have. They support me with Sea and Air Freight plus help with our cross - trade from China to either Italy or Australia. I would highly recommend them to anyone I meet for the service, expertise, and friendliness that they offer to me, and my team, as a client.

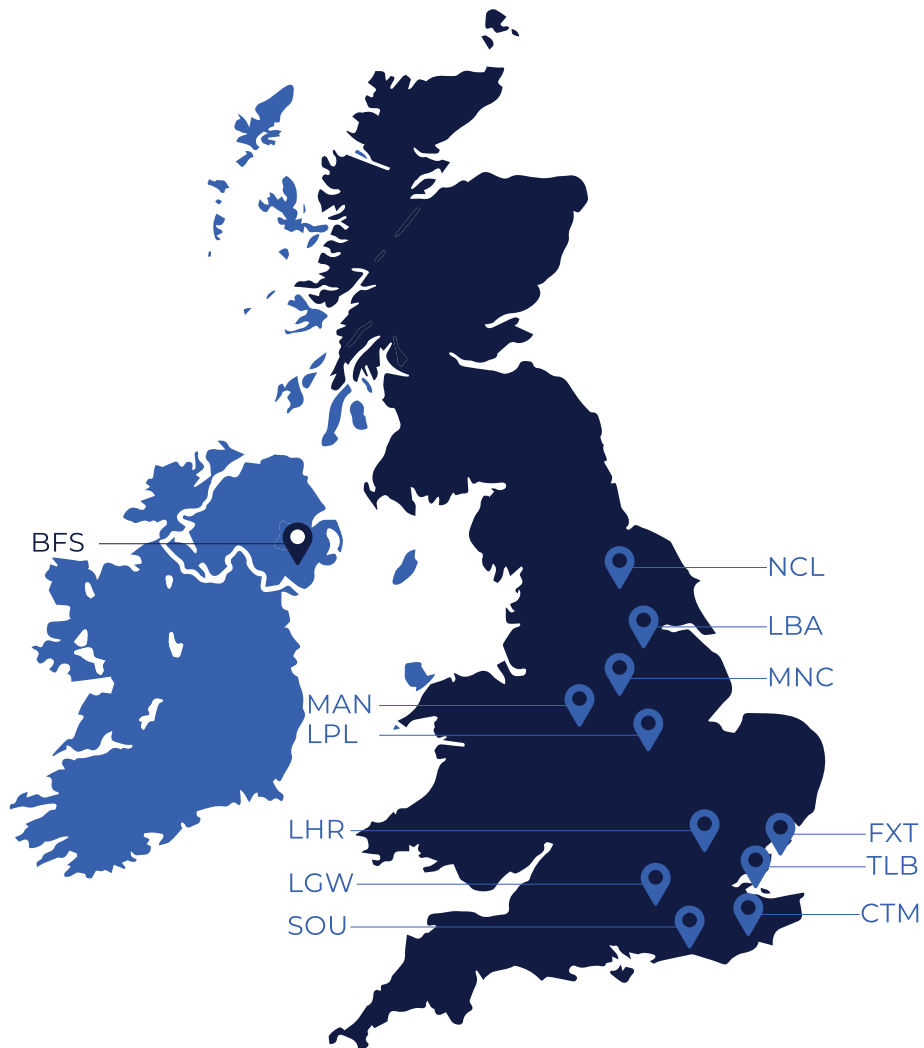


Tracy Woods - Managing Director

Key Cargo have supported us with very high level of customer service for the past 20 years. All queries are responded to promptly, with professionalism and good communication. We are very happy to have Key Cargo as our import agent now and in the future.

WHY CHOOSE KEY CARGO?

**Uk wide customs clearance
with one point of contact**



**Experienced in Hazardous, Oil and Gas
and Out of Gauge cargo**



Member of IATA, IFLN and SPAN



**AEO Accredited –
Compliant, secure
and safe**





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